



# PLANNING THE FUTURE OF THE FARM

Thursday, September 24, 2015

WSBA Conference Center at the WSBA Offices  
1325 Fourth Avenue, Suite 600  
Seattle, WA 98101  
(with live webcast option)



Approved for 6  
general CLE credits



\$275 Tuition



## SCHEDULE

**8:00 a.m. Check-in • Walk-in Registration • Coffee and Pastry Service**

**8:25 a.m. PART 1: PREPARATION - Opening Remarks and Introductions by Program Chair**  
*Josh Giuntoli - Washington State Conservation Commission, Office of Farmland Preservation, Olympia*

**8:30 a.m. Developing a Vision for the Future**

- How to engage the generations and commit to the follow through
- Determining the interests and goals of the family
- Emotional side of planning – family dynamics

*Karen Bishop - farmer; Conservation District Manager, Whidbey Island*

**10:00 a.m. Break**

**10:15 a.m. Evaluating Your Farm Resources**

- Evaluating farm resources, with a focus on real property interests and water rights
  - o Overview of the evaluation process
  - o Evaluating real property interests
  - o Evaluating water rights
- Evaluating regulatory issues, legislative and case law update
  - o Informing on the regulatory and government resources
  - o Updating on any state or federal regulatory issues
  - o i.e. Threatened & Endangered in the planning process
  - o Crop Insurance – all farmers seeking crop insurance needing higher level of conservation planning

*Duncan Greene - Partner, Van Ness Feldman, Seattle*  
*Ron Schultz, JD - Policy Director, Washington State Conservation Commission, Olympia*

**12:15 p.m. Lunch (included with tuition)**

**12:30 p.m. Keynote Speaker**  
*Jon DeVaney - President, Washington State Tree Fruit Association, Wenatchee*

**1:15 p.m. Break**

**1:25 p.m. PART 2: IMPLEMENTATION - Returning Remarks and Introductions by Program Chair**  
*Josh Giuntoli - Washington State Conservation Commission, Office of Farmland Preservation, Olympia*

**1:30 P.M. Farm Transfer Tools**

- Survey of estate/business planning tools and concepts
  - o Incapacity and death planning
    - Basics of will and living trust planning
    - o Incapacity and lifestyle maintenance
    - o Death planning for farmer/spouse
  - Family farm issues
    - o Non-family owners, key employees
    - o Planning for both farm and non-farm heirs
  - o Farm entity planning
    - Gifting, governance and asset protection concepts
    - Succession issues
  - o Advanced planning
    - Irrevocable life insurance trusts
    - Charitable planning
- Conservation easements
  - o Using a conservation easement as an estate planning tool

*C. Dennis Brislawn, Jr. - Oseran Hahn Spring Straight & Watts PS, Bellevue*  
*Duncan Greene - Van Ness Feldman, Seattle*

**3:15 p.m. Break**

**3:30 p.m. Meeting with Professional Advisors**  
This is your opportunity to discuss the rubber on the road work between farm owners, attorneys and advisor team. Bring your questions, concerns and discuss them with the faculty from the day.

**4:15 p.m. Online Evaluations • Adjourn**

# PLANNING THE FUTURE OF THE FARM

THURSDAY, SEPTEMBER 24, 2015

Please fill out the registration form and mail or fax to WSBA. To register online, go to [www.wsbacl.org/seminars](http://www.wsbacl.org/seminars) and enter **15443** in the search box.

First Name \_\_\_\_\_ M.I. \_\_\_\_\_ Last Name \_\_\_\_\_

WSBA No. \_\_\_\_\_ Firm/Company Name: \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

We encourage early registration. On-site registration is on a space-available basis.

Coursebook and lunch included with price of tuition.

# 15443SEA, 9/24/15, attend in Seattle

# 15443WEB, 9/24/15, attend via webcast

\$275 tuition

\$275 tuition

If special accommodations are needed, please email [cle@wsba.org](mailto:cle@wsba.org) or call toll-free at 1-800-945-WSBA.

## PAYMENT INFORMATION

Check enclosed payable to WSBA

Visa       MasterCard       AmEx

Card No. \_\_\_\_\_

Cardholder Name (print) \_\_\_\_\_

Exp. Date \_\_\_\_\_

Authorized Signature \_\_\_\_\_

Registrations received less than 48 hours before a seminar are not guaranteed a coursebook or other presentation materials on-site.

Register:

- Mail: WSBA, 1325 Fourth Avenue, Suite 600, Seattle, WA 98101-2539
- Internet: Register online at [www.wsbacl.org/seminars](http://www.wsbacl.org/seminars) • Order products online at [www.wsbacl.org](http://www.wsbacl.org).
- Phone: 800-945-WSBA or 206-443-WSBA with credit card and registration/order form in hand.
- Fax: 206-727-8324 Include credit card information

### Payment Policies

**Payment:** Individual registrants must use a separate form, however, payment may be made with a single check or credit card for multiple parties.

**Note:** Please keep a copy of this flier for your records.

**Refunds:** Registration fees may be refunded, less \$25 for handling, for written cancellations postmarked, emailed, or faxed by 5 p.m., up to 3 business days before the seminar. No refunds after that date, but you will receive the coursebook. Canceled registrations may not be transferred to other seminars. You may send a substitute (e.g., someone from your firm) in lieu of canceling.