

Olympic and Kitsap Farm Workshop Series

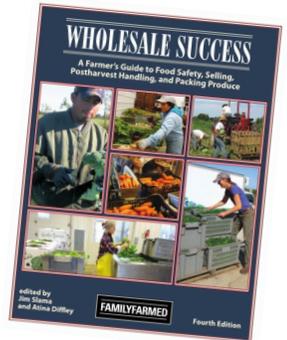
Grow your sales opportunities with this special WSDA workshop series for fruit and vegetable growers

Save the Dates!

Wholesale Success with Atina Diffley **March 23**

Sequim 8:30am-4:30pm

NOT JUST FOR WHOLESALE GROWERS! This definitive training builds capacity of farmers at all scales to sell into your markets of choice and tap the burgeoning demand for locally grown fruits and vegetables. Meet your buyers' expectations with best practices for post-harvest handling, packing, food safety, and business management. Learn strategies to become more efficient and profitable.



GAPs Farm Walk **March 24**

Dharma Ridge Farm - Quilcene 9:00am-noon

Food Safety Plan Work Session 1:00pm-4pm

Food safety is a hot topic. Buyers increasingly require on-farm food safety assurances. Expand your market access by learning best practices and new produce safety rules for fruit and vegetable growers. Prepare for a voluntary Good Agricultural Practices (GAP) audit with this on-farm workshop led by WSDA educators and GAPs auditors. Bring your computer for an afternoon work session to create your food safety plan.



Local Buying Tour Event **April 4**

North Kitsap 9:00am-4:00pm

Connect with other specialty crop farmers and buyers on this "mobile workshop" tour that will demystify the ins and outs of local, direct sourcing. Learn about successful local buying relationships with site visits and presentations from local farms, a grocery store, restaurant, food hub, and brewery with plenty of time for you to talk directly with buyers about their needs and your products.

Stay Tuned for Registration Details.

Questions? LRaymond@agr.wa.gov 206-256-6157 www.agr.wa.gov/farmfoodbiz

Reasonable accommodations will be made for persons with disabilities and special needs who contact us at the phone or email above, at least two weeks prior to the event.